



Agenda

- **CISO considerations** for a changing workforce & the security impact of a rapid transition
- **Next Normal**: Implement & scale strong security protocols to enable a hybrid workforce
- Universal Privilege Management -Securing every privilege, every time



tactical responses during a challenging period

VPN
requirements
went from 25k
to 150k
overnight

Workarounds required to support patching & updating

IT working 24/7 to issue devices and MFA tokens Accelerated deployment plans, including cloud

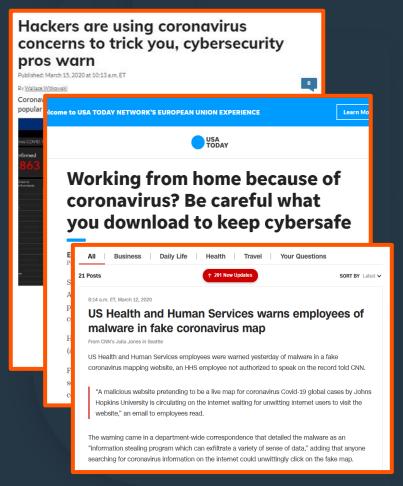
Forced security policy and practice reviews & changes

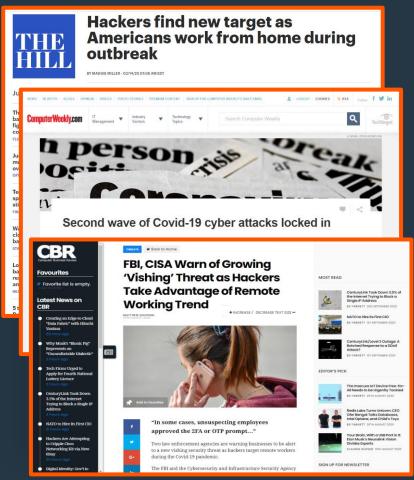
IT working 24/7 to issue devices and MFA tokens Security of
Remote
Working &
Collaboration
Tools

Moved from defending lines to defending dots



is not just for enterprises







is not just for enterprises

416 Security &
425 Business
Executives
Surveyed

41%
Experienced
COVID
Related
Cyber-Attack

Individuals, corporate IT, ICS & OT systems all targeted

94%
Experienced
Cyber-Attack
during last 12
months

Subject and scale change, but users are still the focus

Is not without risk

'Zerologon' CVE-2020-1472

- Elevation of Privilege (EoP) Vulnerability
- CVSSv3 Score: 10/10
- Allows any attacker on the local network to completely compromise a Windows Domain
- Patched on August 11, 2020
- Seen in multiple active Ransomware campaigns via fake updates & those targeting SSL VPN vulnerabilities



Poll Question

- 1. What % of your users are currently working remotely?
 - a) 0-10%
 - b) 11-50%
 - c) 51-99%
 - d) 100%
 - e) Unknown





CISO Considerations

for a changing workforce & the security impact of a rapid transition

- **Remote Access** is the #1 attack pathway
- BYOD & Shadow IT: Unmanaged devices, unknown services, insecure tools
- Unmanaged credentials are hard to control and increase risk
- Challenges of Compliance
- Choose solutions that don't require large IT teams/timelines to implement
- Focus on rapid, efficient, non-intrusive additions to your existing cybersecurity tooling
- Enable your workforce, don't hinder them working

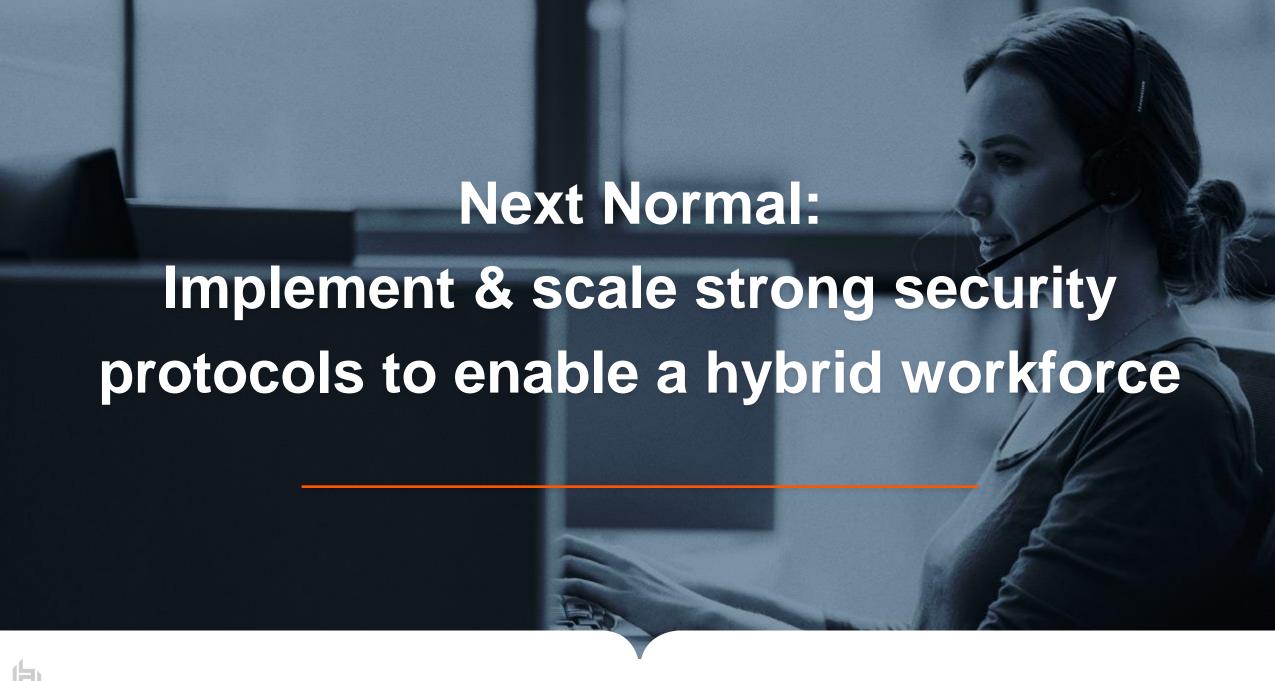


Poll Question

2. What are your organisations plans for the work force over the next 3 months?

- a) Full return to pre-lockdown working environment
- b) Hybrid blend of remote and in 'office' working
- c) No return to the 'office' planned







Enable Hybrid Workers

allowing them to work effectively from anywhere without compromising security

Store and manage privileged credentials centrally

Privileged Account & Session management



Efficiently limit and monitor access to systems, applications & privileges

Secure Remote Access & Privilege Management



Mitigate the risk of Shadow IT & Insecure Tool Usage

Consolidate to a single, secure & scalable remote access solution



Monitor for Audit & Compliance

Integrated solutions, centralized management, session recording



RECOMMENDATION

SOLUTION



Take Control of Credentials

Store and manage privileged credentials centrally

- Automate discovery and management of privileged accounts
- Sessions are automatically managed by the remote access solution
- Role and attribute-based access enable the correct privileged credentials to be automatically injected into the session
- No privileged credentials, need to leave the organization, and be typed in
- Credential rotation can be automated, including after every use to limit



Reduce the Attack Surface

Replace "All Or Nothing" Access With Granular Levels Of Permissions

- **Enforce least privilege** by giving users just the right level of access for their roles
 - Includes defining which endpoints users can access, and when
 - Password-less & Just-in-Time Privilege (JIT) management
- **Restrict unapproved protocols** and limit approved sessions to a predefined route
 - Most external users or vendors only need access to very specific systems
- Consolidate tracking, approval, and auditing of privileged accounts
 - Review access, usage and management and in one place



Consolidate Solutions

increase security by minimizing the attack surface whilst enabling productivity

- **Drive Efficiency** Enable your IT teams, service desk and users to be more efficient, effective and enabled to operate in a more diverse range of situations
- Maximize Existing Investments Utilize out-of-the-box integrations with a ITSM solutions and automate more using APIs and Software Development Kits
- **Reduce Costs** Eliminate overlapping costs and address the hidden costs of insecure tools and workarounds
- **Achieve Compliance** Create audit trails, with every session and credential use logged, with a central repository view of remote access activity



Compliance as an outcome

identify and record the "who, what, where, and when" for access activities

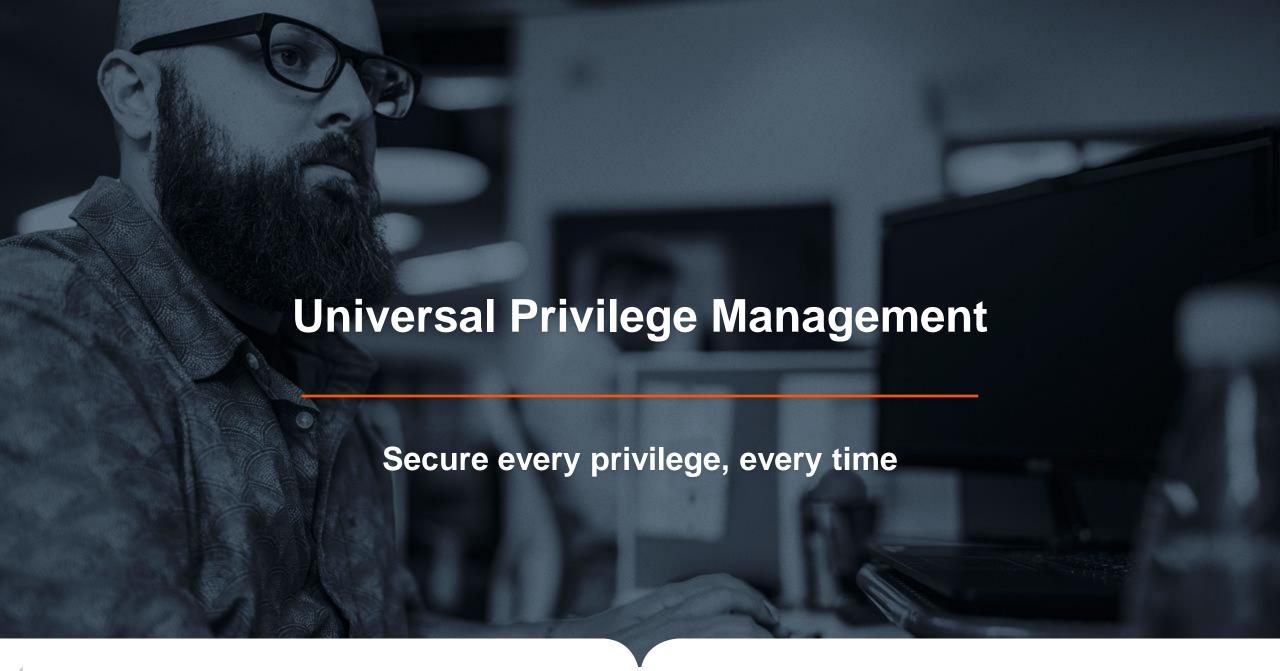
- Compliance requirements are often categorized into three primary purposes: to protect,
 control, and audit the use of IT resources and the sensitive data they contain
- **Secure Remote Access** solutions should include features to enable these requirements:
 - Assign all users a unique ID before allowing them to access critical systems and data and control the addition, deletion and modification of those IDs and credentials.

 (CIS, PCI, NIST, HIPPA, GDPR)
 - Track, control, prevent, and correct the use, assignment, and configuration of administrative privileges on computers, networks, and applications.

 (CIS, PCI, NIST, HIPPA, GDPR)
 - Implement only one primary function per server and enable only necessary service, protocols, daemons etc. as required for the function of the system.

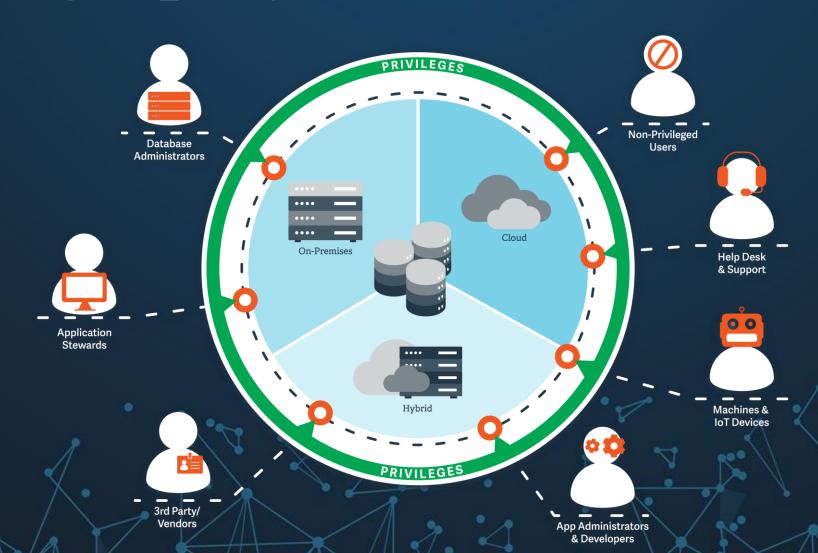
 (PCI, CIS)







The number of privileged users is growing rapidly



New era brings new problems

How do I...

Discover all privileged accounts across my enterprise?

Eliminate non-essential admin accounts?

Block non-compliant and malicious software?

Know what vendors are doing in my network?

Apply least-privilege best practices?

Integrate privilege controls with change management workflows?

Remove root access from servers?

Secure all privileged credentials in my network?

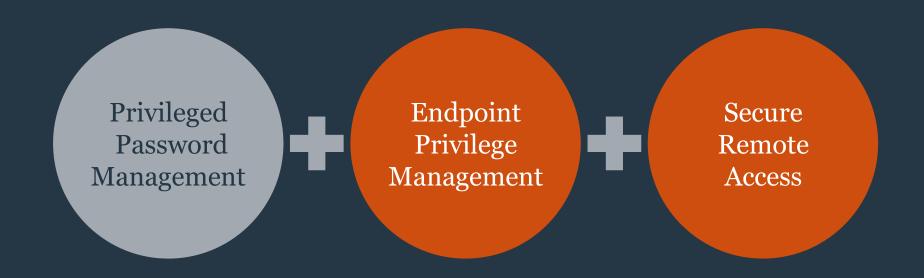
Pass my compliance audits?

Integrate privilege controls with ITSM workflows?



UNIVERSAL PRIVILEGE MANAGEMENT

Secures & manages privileges across every user, session & asset...





UNIVERSAL PRIVILEGE MANAGEMENT

And unifies your entire privilege universe to drastically reduce the attack surface

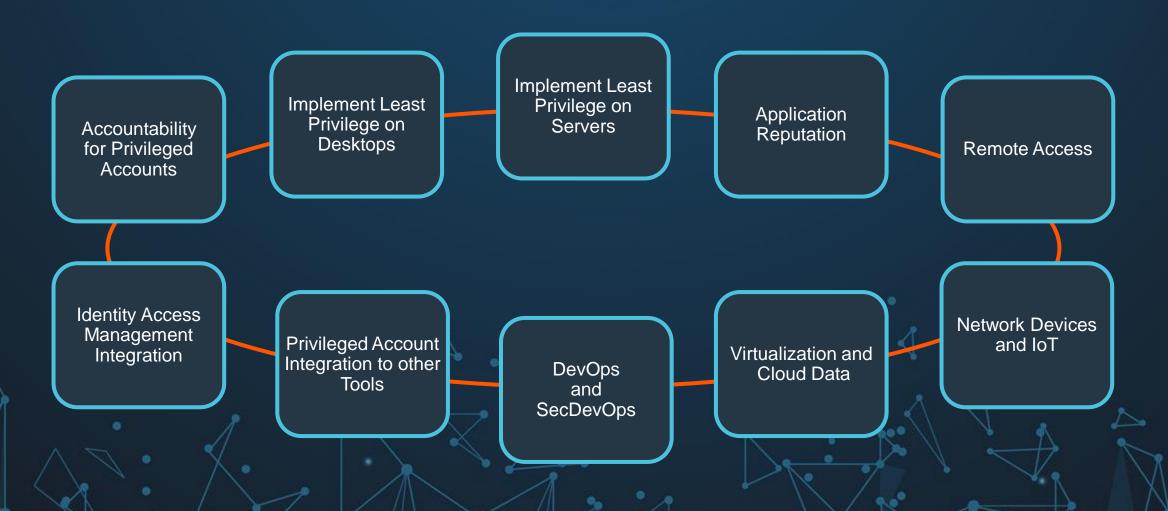
Privileged Password Management Privileged Password Management

Endpoint Privilege Management Secure Remote Access

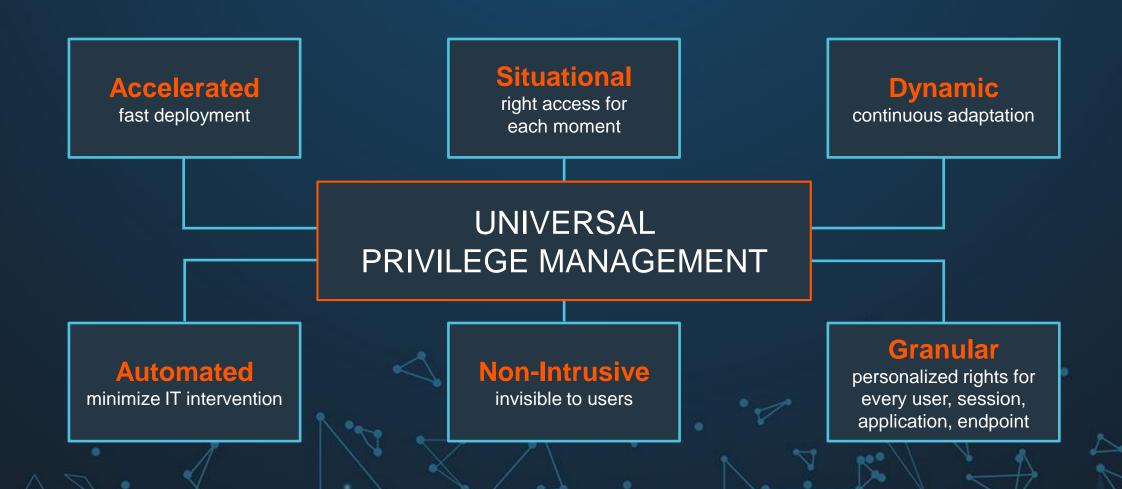


The Path to Universal Privilege Management

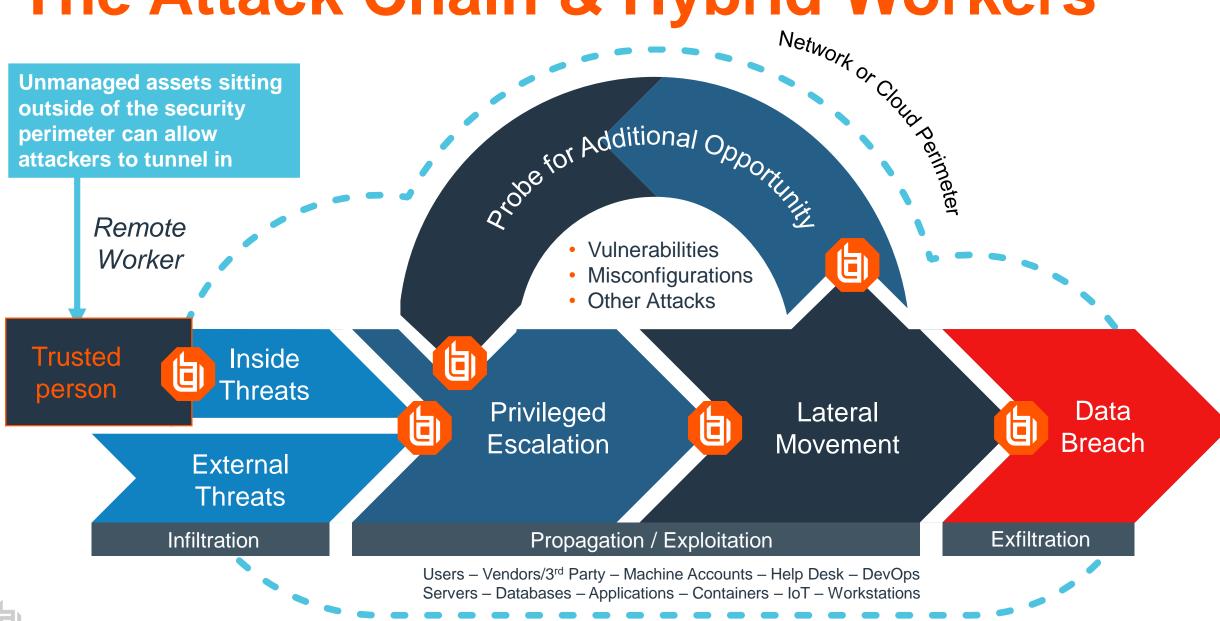
QUICKLY SOLVE FOR A VARIETY OF USE CASES



Fast Security and Productivity Gains



The Attack Chain & Hybrid Workers







Beyond Trust

UNIVERSAL PRIVILEGE MANAGEMENT



The BeyondTrust Solution

DISCOVERY • THREAT ANALYTICS • REPORTING • CONNECTORS • CENTRAL POLICY & MANAGEMENT



PRIVILEGED PASSWORD MANAGEMENT

Discover, manage, audit, and monitor privileged accounts and sessions of all types



ENDPOINT PRIVILEGE MANAGEMENT

Remove excessive end user privileges on Windows, Mac, Unix, Linux and network devices



SECURE REMOTE ACCESS

Secure, manage, and audit remote privileged access sessions for vendors, admins and the service desk



BEYONDINSIGHT PLATFORM

Maximize visibility, simplify deployment, automate tasks, improve security and reduce privilege-related risks with the industry's most innovative and comprehensive privileged access management platform

ON-PREMISE

CLOUD

HYBRID



Thank You & Questions

